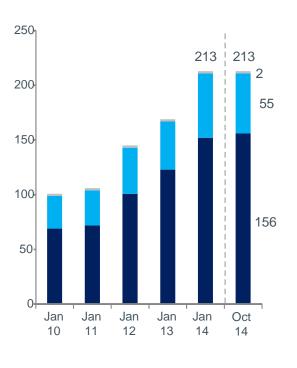






World's Largest Handysize Bulker Owner/Operator

PB Dry Bulk Fleet Development Average number of ships operated



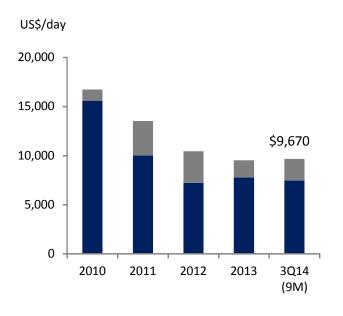
- Listed in Hong Kong
- ~US\$1bill market cap
- Global geographically
- Diversified customers & cargo
- Focus & growth of core business, exit non-core activities

Post-Panamax



Cargo Contract Business Model

Pacific Basin Handysize – Outperformance Compared to Market



- Large portfolio of cargo contracts –
 No outward timecharters
- Large fleet of high-quality substitutable ships
- High laden percentage
- Model allows for both/either owning or chartering in ships
- Average premium last 5 years = US\$2,400/day

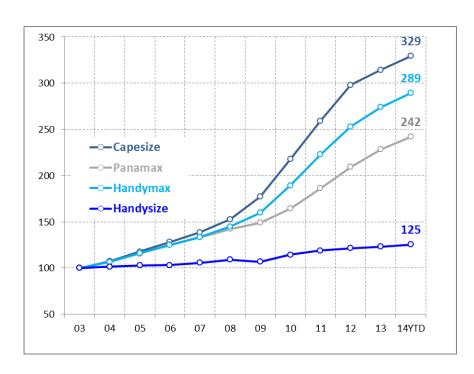
PB Margin vs SpotBHSI - net rate



Why Handysize?

Bulk Carrier Fleet Growth Index

deadweight basis, Yr 2003 = 100 pts

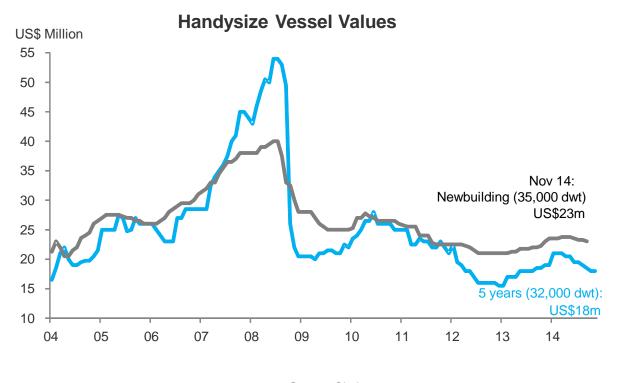


- Modest Handysize fleet growth
- Older age profile higher scrapping
- Driven by minor bulk demand
- A segment in which scale & operations make a difference



Why Secondhand Ships?

- More volatility in second hand ships
- A slow steaming strategy
- Well designed secondhand Japanese ships remain operationally competitive
- Less capital higher return

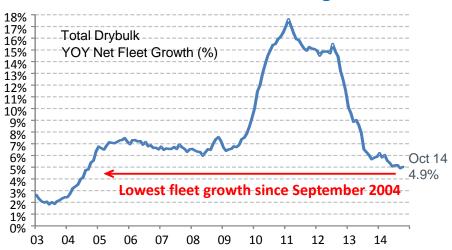




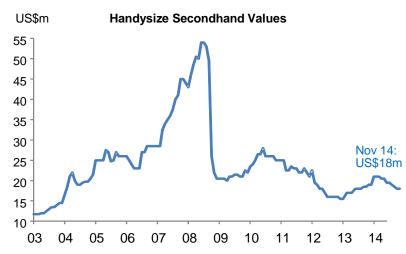
Dry Bulk Market Situation



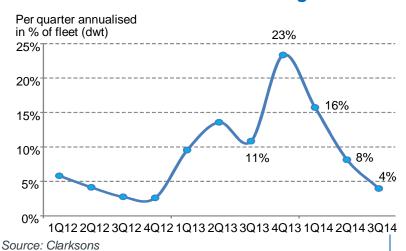
But Fleet Growth is Reducing



Optimism turn into pessimism



And New Vessel Ordering is Down

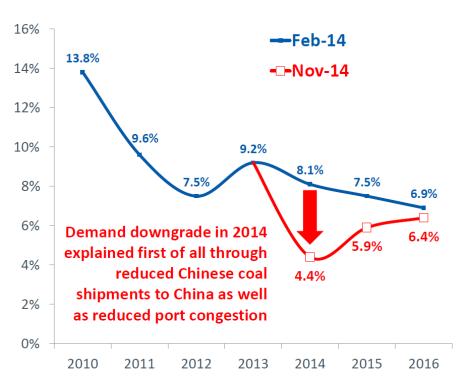


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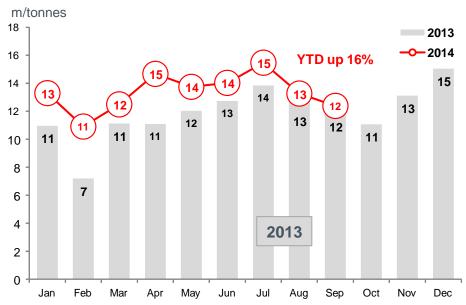


Demand Development

Demand Forecast is revised down during 2014



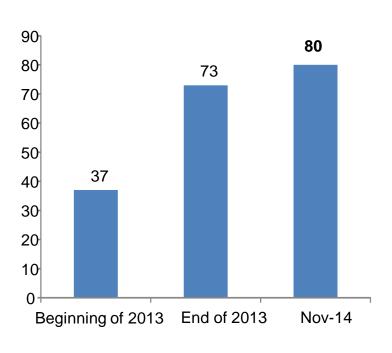
Chinese Imports 7 Minor Bulks less Bauxite and Nickel ore





Taking Advantage of Strong Balance Sheet & Historically Low Prices

Pacific Basin Dry Bulk Owned Fleet on the Water



- Owned fleet of bulkers grow from 37 to 80
- Ships acquired are Japanese built
- Access to Japanese export credit financing of total US\$485 mil
- Balance sheet remains strong with net gearing of 39% and cash of US\$320 mil in 1H14
- 1H14 underlining loss of US\$(21.5) mil (2013: US\$13.6mil)
- 1H14 EBITDA of US\$38.9 mil (2013: US\$59.4mil)



Disclaimer

This presentation contains certain forward looking statements with respect to the financial condition, results of operations and business of Pacific Basin and certain plans and objectives of the management of Pacific Basin

Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results or performance of Pacific Basin to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Pacific Basin's present and future business strategies and the political and economic environment in which Pacific Basin will operate in the future.

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 - Analysts Day & IR Perception Study
 - Sell-side conferences
 - Investor/analyst calls and enquiries

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Pacific Basin Overview

- A leading dry bulk owner/operator of Handysize & Handymax dry bulk ships
- Strong Pacific Basin business model
 - Large fleet of uniform, interchangeable, modern ships
 - Mix of owned and long-term, short-term chartered ships
 - Operating mainly on long term cargo contract (COA) and spot basis
 - Diversified customer base of mainly industrial producers and end users
 - Extensive network of offices positions PB close to customers
- About 250 vessels serving major industrial customers around the world
- Also owning/operating offshore and harbour tugs
- Hong Kong headquarters, 16 offices worldwide, 380 shore-based staff, 3,000 seafarers*
- Our vision: To be a shipping industry leader and the partner of choice for customers, staff, shareholders and other stakeholders

www.pacificbasin.com
Pacific Basin business principles







2014 Third Quarter Highlights

- Dry bulk market weakened further in 3Q with Handysize freight rates in July falling to very low levels last seen in Feb 2009
- Our 3Q average daily earnings (net):

Handysize: US\$8,650/day on 14,310 revenue days Handymax: US\$9,840/day on 5,260 revenue days

- We outperformed the Handysize and Handymax markets by 46% and 17% respectively
- Our forward cargo cover for 2015:

Handysize: 19% covered at US\$11,020/day Handymax: 29% covered at US\$12,140/day

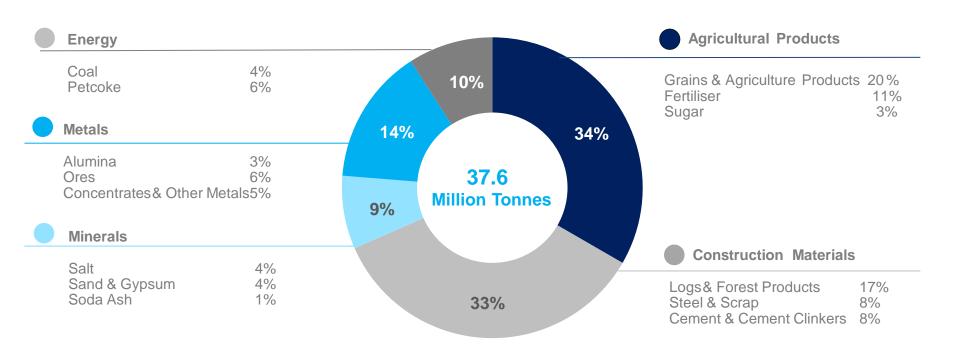
- Well positioned:
 - doubled our owned fleet over 2012/2013 at historically attractive prices,
 - strong cargo systems
 - firm opex cost control
- Currently operate 213 dry bulk ships (including 80 owned) with a further 34 newbuildings (18 owned and 16 chartered) due to join our fleet over the next three years





Pacific Basin Dry Bulk – Diversified Cargo

Pacific Basin Handysize and Handymax Cargo Volume Jan - Sep 14



- Diverse range of commodities reduces product risk
- China and North America were our largest market
- 60% of business in Pacific and 40% in Atlantic



Pacific Basin Dry Bulk – Earnings Cover

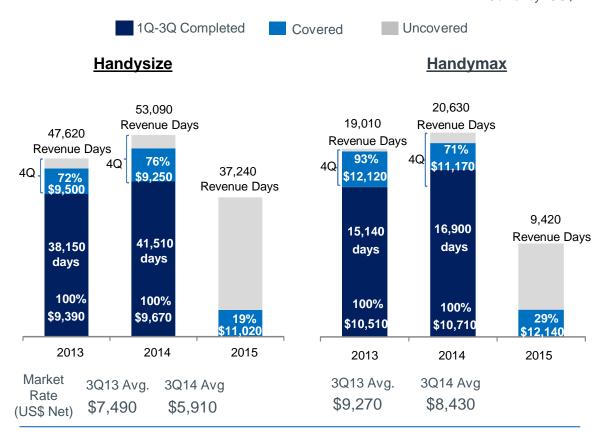
Cover as at 10 Oct 2014 Currency: US\$





Handymax

Post-Panamax



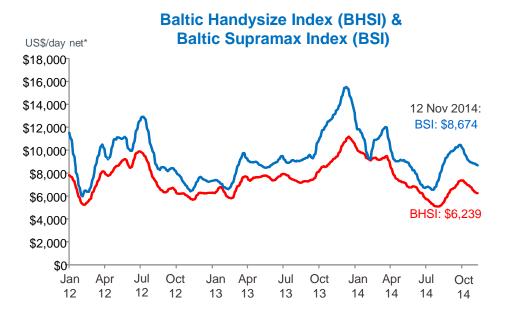
2014 cover excludes index-linked chartered in revenue days

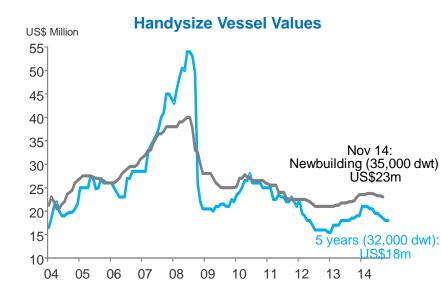
Slide 18 & 19



Dry Bulk Market Information

- Despite reduced global dry bulk net fleet growth, freight market weakness was primary driven by:
 - On-going tonnage supply overhang
 - Protracted Indonesian bauxite and nickel ore export ban
 - Falling Chinese coal imports
 - Due mainly to record high Chinese hydro-electric output in 3Q & support for low priced domestic coal
- 5 year old Handysize value: US\$18.5m (↓12% YTD)





Baltic Handysize Index (BHSI)

Baltic Supramax Index (BSI)

^{*} US\$ freight rates are net of 5% commission Source: The Baltic Exchange

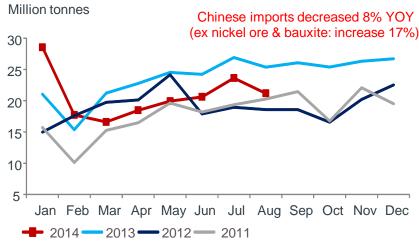


Dry Bulk Demand

Dry Bulk Effective Demand



Chinese Minor Bulk Imports



These 7 commodities make up over one third of the cargo volumes we carry China imports of a basket of 7 important minor bulks: logs, soyabean, fertiliser, bauxite, nickel, copper concentrates & manganese ore

- International cargo volumes
- Congestion effect
- Tonne-mile effect
- China coastal cargo, off-hire & ballast effect
- ── Net demand growth

- Indonesian export ban impacted global bauxite and nickel ore trades
- Lower coal prices → exporters resisted loss-making sales / China limits imports to support domestic coal prices
- Chinese imports of other minor bulks increased 17% in first 8 months (ex bauxite & nickel ore)
- Lower iron ore prices → China increased imports and miners ramped up exports



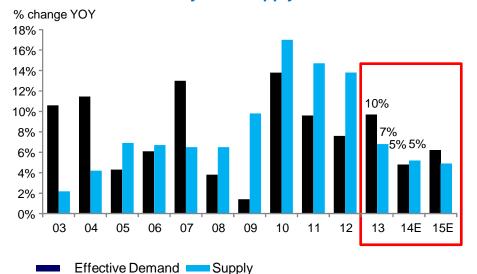
Global Dry Bulk Fleet Development

net fleet growth YOY	Handysize	Dry Bulk overall
3Q	+0.6%	+0.9%
Jan – Sep14	+2.6%	+3.7%

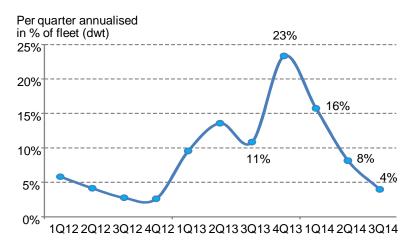
Dry bulk net fleet growth YTD:

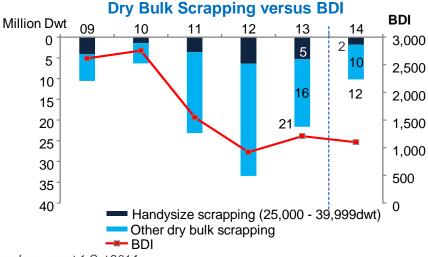
- 38m tonnes of new capacity
- Partially offset by 12m tonnes of scrapping

Dry Bulk Supply & Demand



Dry Bulk New Ship Contracting



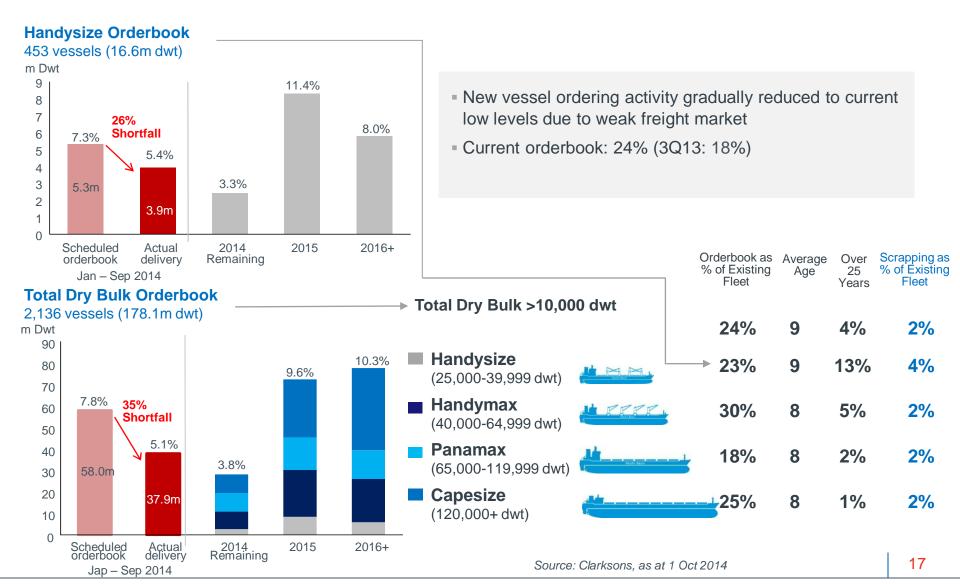


Source: R.S. Platou, Clarksons, Bloomberg, as at 1 Oct 2014

^{*} Estimated by R.S. Platou

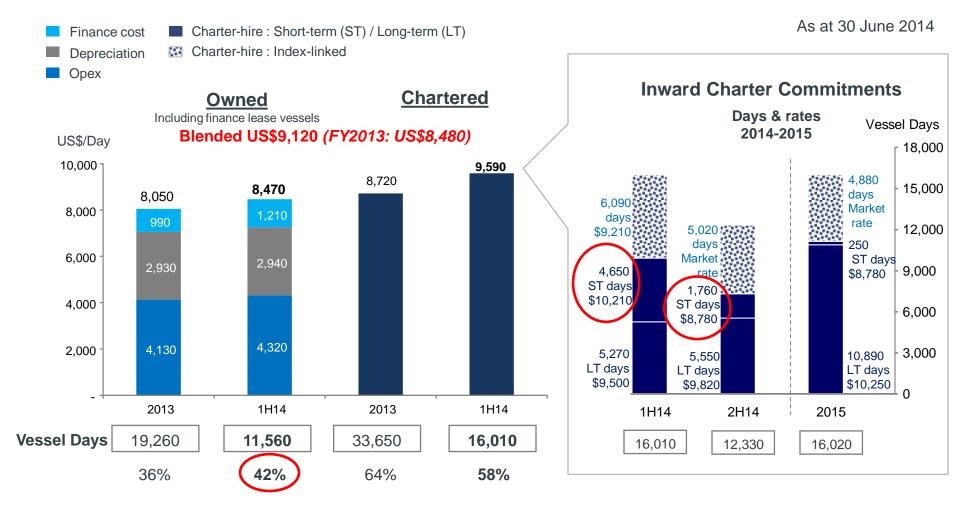


Dry Bulk Orderbook





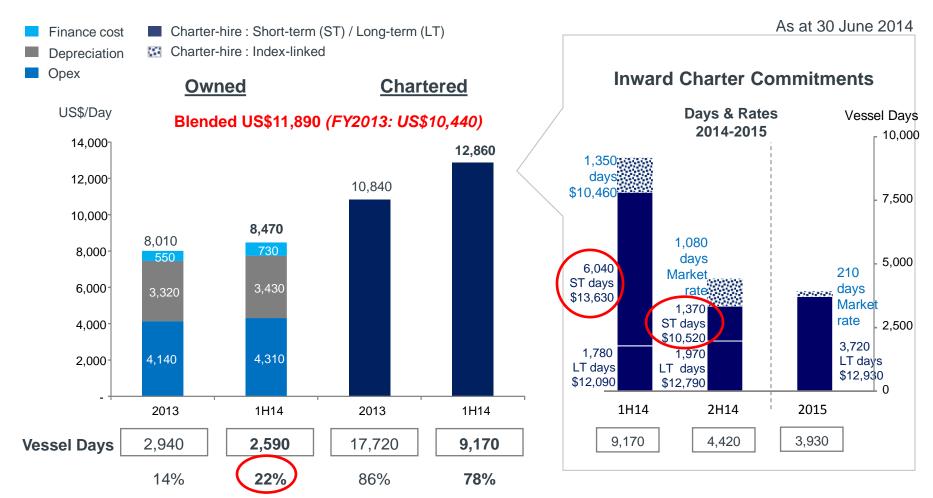
Daily Vessel Costs – Handysize



- In addition, direct overheads of US\$620/day (2013: US\$550/day)
- Chartered in costs increased 10% on higher short term and index-linked costs



Daily Vessel Costs – Handymax



- In addition, direct overheads of US\$620/day (2013: US\$550/day)
- Chartered in costs increased 19% mainly due to significantly higher short term chartered-in fixtures at the end of 2013



Pacific Basin Dry Bulk – Outlook

2014 Interim



- China's continued strong minor bulk demand
- Increased overseas mining output and lower commodity prices
- Continued OECD economic recovery and reviving North American industrialisation
- Moderate fleet growth: smaller scheduled newbuilding orderbook for 2014-2016



- Slower economic and industrial growth and slower growth in dry bulk imports
- Increased national protectionism (e.g. China coal import tariffs) impacting key cargo trades
- Ship owner optimism may return resulting in less scrapping and increased vessel ordering
- Lower fuel prices causing vessels to speed up

PB Outlook

- On-going tonnage supply overhang + weaker than expected demand for seaborne trade
- Sustained demand growth of >6-7% necessary to support healthier supply/demand balance, hinges largely on China's on-going economic and industrial development
- Positioned well:
 - doubled our owned fleet over the 2012/2013 at historically attractive prices
 - strong cargo systems
 - a firm opex cost control



PB Towage - Update

- Increased competition for fewer oil & gas and construction opportunities
- Reducing port volumes

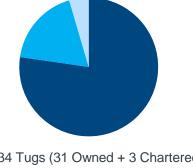
Harbour Towage:

Two new exclusive port licenses in Australia

Offshore Towage:

- Repositioning some of our underutilised tugs to Middle East, sold 2 barges
- Downsizing our New Zealand and Australian offshore towage organisation accordingly
- Following our 11 Sep announcement, Towage customer Western Desert Resources entered into voluntary administration
 - 4 tugs and 4 barges deployed on WDR project have all redelivered into our possession and remain idle without employment
 - if Administrator cannot find a buyer, we can expect to book an estimated charge of about 3/4 of the US\$8.9m of debts owning from WDR

PB Towage Fleet: 44 vessels (Oct 2014)



- 34 Tugs (31 Owned + 3 Chartered)
- Barges
- 1 owned bunker tanker and 1 chartered passenger/supply vessel

1H14 Performance

Offshore & Infrastructure projects Harbour towage	1H14 (2.6) 2.4	1H13 15.3 7.0	Change -117% -66%	
Direct overhead	(9.0)	(9.7)	+7%	
Towage Net (loss) / profit Towage EBITDA	(9.2) (3.0)	12.6 19.8	-173% -115%	



PB Towage – Outlook

2014 Interim



- Exclusive licenses in a number of bulk ports up for tender in 2015 onwards
- New employment opportunities in Middle East
- Expected tender for Gorgon's operating phase transportation services contract
- Growth in Australian bulk exports, container trade supporting continued growth in harbour towage volumes



- High costs, labour market inflexibility, declining productivity, environmental concerns and global competition impacting Australian project economics and oil and gas industry outlook
- Further price competition from other operators
- Slower China growth impacting growth in dry bulk trades and Australian port activity
- Instability in Middle East a concern for energy and construction projects in the region

PB Outlook

- Short + long term outlook remains challenging
- Harbour Towage:
 - Increased competition and reduced volumes in a majority of ports
 - Focus: secure new exclusive harbour towage business
- Offshore Towage:
 - Increased competition for fewer employment opportunities
 - Focus: rationalise our offshore towage fleet and organisation in line with reduced activity
- Provide secure and reliable service to harbour and offshore towage customers



Balance Sheet - 30 June 2014

US\$m	PB Dry Bulk	PB Towage	Treasury	Discontinued RoRo	30 Jun 14	31 Dec 13
Vessels & other fixed assets	1,545	127	-	-	1,676	1,622
Total assets	1,750	172	421	-	2,369	2,537
Total borrowings	953	22	-	-	975	1,037
Total liabilities	1,087	35	15	-	1,152	1,233
Net assets	663	137	406	-	1,217	1,304
Net borrowings (after total cash of US\$320m) Net borrowings to net book value of property, plant and equipment KPI						551 34%

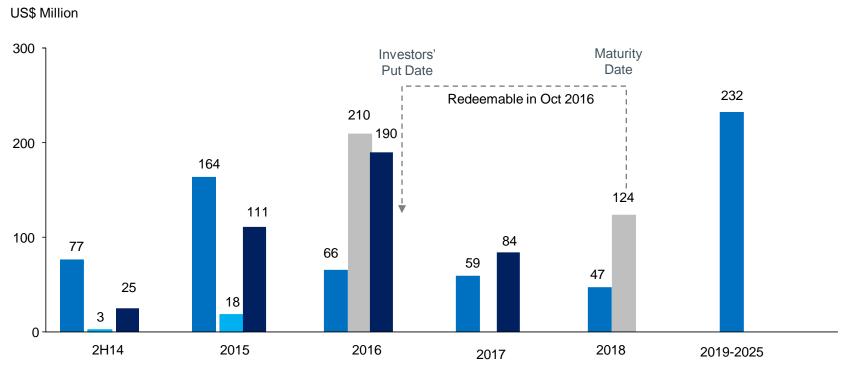
- Vessel average net book value: Handysize \$16.5m, 8.8 years
 Handymax \$24.2m, 5.9 years
- US\$372m undrawn bank borrowing facilities
- KPI: net gearing below 50%



Borrowings and Capex

Schedule of Repayments and Vessel Capital Commitments

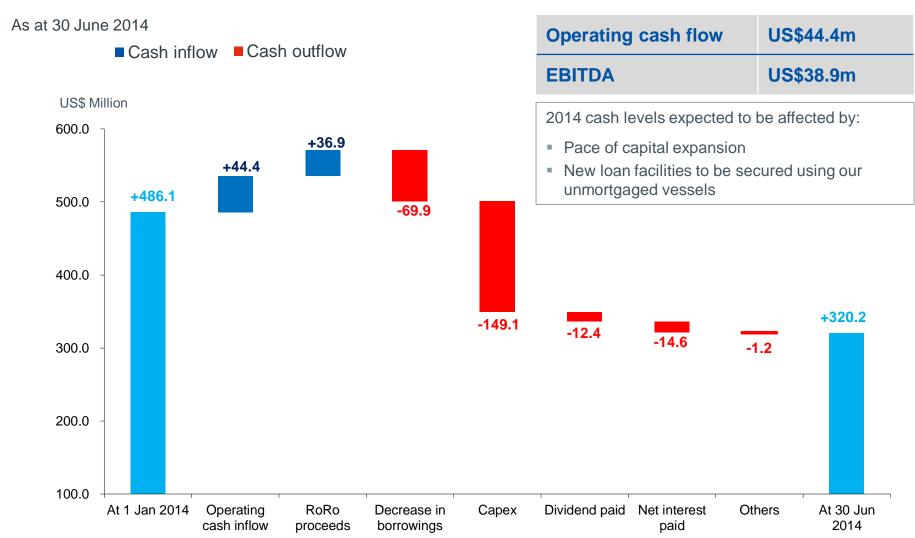
As at 30 June 2014



- Bank borrowings (US\$645m)
- Convertible bonds i) face value US\$210m, book value US\$200m: conversion price: HK\$7.10
 - ii) face value US\$124m, book value US\$109m: conversion price: HK\$4.84, redeemable in Oct 2016
- Finance lease liabilities (US\$21m)
- Vessel capital commitments (US\$410m)



Cash Flow – 1H14 Sources and Uses of Group Cash Flow





Dry Bulk Outlook & Strategy

- Very satisfied with our 51 ship acquisitions in 2012/2013 = doubled our owned fleet
- 18 owned Japanese newbuildings still to deliver in next 3 years
- Fully-funded capital commitments of US\$410 million
- Positioned well:
 - doubled our owned fleet over 2012/2013 at historically attractive prices
 - strong cargo systems
 - a firm opex cost control
- Strategy: i) Firmly focused on our core dry bulk business, making strong platform even stronger
 - ii) Strengthening cargo systems and customer relationships to optimise fleet utilisation



Disclaimer

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 - Sell-side conferences
 - Investor/analyst calls and enquiries

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: +852 2233 7000 Tel

Company Website - www.pacificbasin.com

- **Corporate Information**
- CG, Risk Management and CSR
- Fleet Profile and Download
- **Investor Relations:**
- financial reports, news & announcements, excel download, awards, media interviews, stock quotes, dividend history, corporate calendar and glossary

Social Media Communications

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Appendix: Strategic Model

OUR LARGE VERSITILE FLEET

Fleet scale and interchangeable high-quality dry bulk ships facilitate service flexibility to customers, optimised scheduling and maximised vessel utilisation

In-house technical operations facilitate enhanced

health & safety, quality and cost control, and enhanced service reliability and seamless, integrated service and support to customers







OUR MARKET LEADING CUSTOMER FOCUS & SERVICE

Priority to build and sustain long-term customer relationships

Solution-driven approach ensures accessibility, responsiveness and flexibility towards customers

Close partnership with customers generates enhanced access to spot cargoes and long-term cargo contract opportunities of mutual benefit

OUR STRONG CORPORATE & FINANCIAL PROFILE

Striving for best-in-class internal and external reporting, transparency and corporate stewardship

Robust balance sheet through conservative financial structure sets us apart as a preferred counterparty

Well positioned to deploy capital through selective investment in our core market when conditions are right

Responsible observance of stakeholder interests and our commitment to good corporate governance and CSR

OUR COMPREHENSIVE GLOBAL OFFICE NETWORK

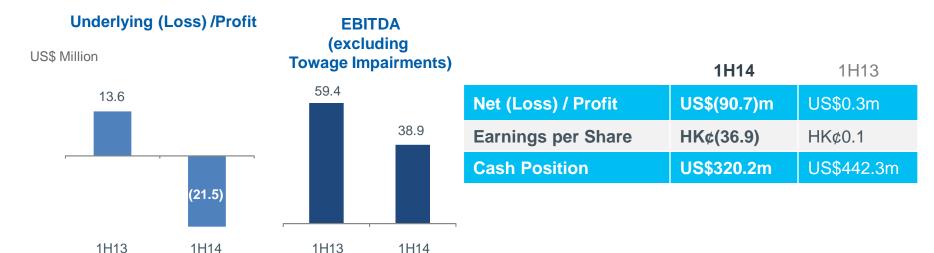
Integrated international service enhanced by commercial and technical offices around the world

Being local facilitates clear understanding of and response to customers' needs and firstrate personalised service

Being global facilitates comprehensive market intelligence and cargo opportunities, and optimal trading and positioning of our fleet



Appendix: 2014 Interim Results – Group Highlights



- Group results were mainly influenced by:
 - US\$63.9mil write-off and provision for PB Towage business
 - Dry bulk freight market decline in 2Q
 - Losses from low-paying Handymax positioning voyages
 - Loss of 450 revenue days from the routine dry docking of a large proportion of owned fleet
 - + Effective business model → our TCE outperformed Handysize market by 23%
 - + Good control over our owned vessel operating costs
- Balance sheet remains healthy:
 - US\$320m total cash and deposits
 - 39% group net gearing
 - US\$410m fully-funded dry bulk vessel capital commitments

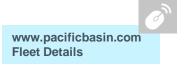


Appendix: Fleet List – Oct 2014*

Pacific Basin Dry Bulk Fleet: 247

average age of core fleet: 6.2 years old

	Owned		Chartered		Total
	Delivered	Newbuilding	Delivered ¹	Newbuilding	
Handysize	64	12	92	13	181
Handymax	15	6	40	3	64
Post-Panamax	1	0	1	0	2
Total	80	18	133	16	247



PB Towage: 44

	Owned		Chartered		Total
	Delivered	Newbuilding	Delivered	Newbuilding	
Tugs	31	0	3	0	34
Barges	8	0	0	0	8
Others	1	0	1	0	2
Total	40	0	4	0	44

^{*} Excluding 3 RoRo ships

¹ Average number of vessels operated in Sep 2014



Appendix: Pacific Basin Dry Bulk – 1H14 Performance

Handysize - Outperformed Market by: 23%

Daily Earnings	US\$10,210	+10% YOY
Daily Costs	US\$9,120	-10% YOY

Handymax – Outperformed Market by: 13%

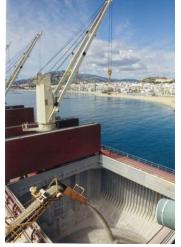
Daily Earnings	US\$11,100	+5% YOY
Daily Costs	US\$11,890	-18% YOY

US\$ million	1H14
Dry Bulk net (loss) / profit Handysize contribution Handymax contribution Direct overheads	(6.5) 26.2 (10.7) (24.7)
EBITDA	53.4
Vessel net book value	1,545
Return on net assets (annualised)	(2)%

- Handysize contribution marginally increased YOY
 - benefiting from outperformance and good owned vessels cost control
- Capacity increased
 - More purchased and long-term chartered vessels
- Overall dry bulk results impacted by:
 - Losses in 1Q on Handymax vessels short-term chartered at higher rates at end 2013 now expired to support cargo commitment
 - Losses from low-paying Handymax positioning voyages
 - Unexpectedly weak dry bulk market in 2Q
 - Loss of approx. US\$5m of notional TCE earnings from unusually busy routine dry-docking programme
 - 1H14 commitments: 1 newbuilding and 3 secondhand (owned);
 3 newbuildings (long-term chartered)









Appendix: 2014 Interim Financial Highlights

US\$m	1H14	1H13
Segment net result	(16.1)	25.8
■ Treasury	-	(4.3)
Discontinued Operations - RoRo	(0.5)	(8.0)
Non direct G&A	(4.9)	(7.1)
Underlying (loss) / profit	(21.5)	13.6
Unrealised derivative income/(expenses)	(0.3)	(3.5)
Towage impairment and provision	(63.9)	-
RoRo exchange loss & vessel impairment	(5.0)	(8.3)
Expenses relating exercising 10 finance lease purchase options	-	(6.1)
■ Towage exchange gain & others	-	4.6
(Loss)/profit attributable to shareholders	(90.7)	0.3

- Segment and underlying results affected by both weak Handymax dry bulk and towage results
- Towage impairment to align vessel book values with international market values



Appendix: Pacific Basin Dry Bulk

Dry Bulk		1H14	1H13	Change
Handysize contribution	(US\$m)	26.2	22.4	+17%
Handymax contribution	(US\$m)	(10.7)	4.3	-349%
Post Panamax contribution	(US\$m)	2.7	2.9	-7%
Direct overhead	(US\$m)	(24.7)	(18.3)	-35%
Dry Bulk Net (loss) / profit	(US\$m)	(6.5)	11.3	-158%
Segment EBITDA	(US\$m)	53.4	50.7	+5%
Annualised return on net assets (%)		(2%)	3%	-5%

- Improved Handysize contribution offset by weak Handymax contribution
- Direct overhead up due to step increase in headcount for vessel expansion



Appendix: Pacific Basin Dry Bulk

			1	
Handysize		1H14	1H13	Change
Revenue days	(days)	27,200	23,740	+15%
TCE earnings	(US\$/day)	10,210	9,290	+10%
Owned + chartered costs	(US\$/day)	9,120	8,280	-10%
Handysize contribution	(US\$m)	26.2	22.4	+17%
Handymax				
Revenue days	(days)	11,640	9,050	+29%
TCE earnings	(US\$/day)	11,100	10,570	+5%
Owned + chartered costs	(US\$/day)	11,890	10,060	-18%
Handymax contribution	(US\$m)	(10.7)	4.3	-349%

- Revenue days reflect vessels delivery:
 - Owned: 4 Handysize; 2 Handymax
 - Long-term chartered-in: 2 Handysize
- Higher cost short-term charters at the end of 2013 resulted in Handymax losses



Appendix: PB Towage – 1H14 Performance

Increasingly competitive landscape

Harbour Towage

- Increase in job numbers driven by young Newcastle activity
- Reduced volumes in other bulk ports + statics volumes in liner ports

	1H14 US\$ million
Vessel net book value	126
Return on net assets (annualised)	(13%)

Offshore Towage

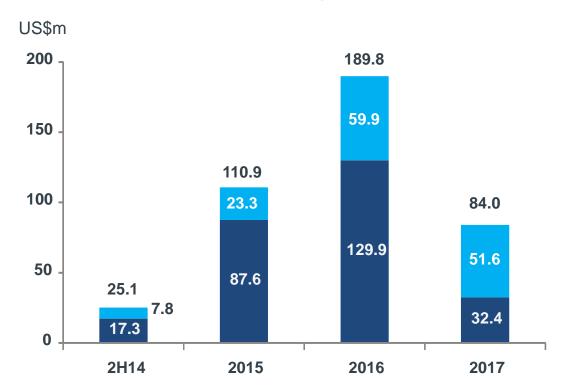
- Wind-down of construction phase of Gorgon and other gas projects →
 increasing competition for fewer employment opportunities → impacts utilisation
- Restructured barging operation in Northern Territory due to location difficulties
 - → unrecoverable project cost of US\$3.5m
- Following a review of third-party acquisition interest in PB Towage, our discussion with PSA Marine did not produce an offer for our harbour towage due primarily to increased price competition in recent months
- We will maintain our ownership of both harbour and offshore towage businesses
- Change in competitive landscape led our Board to reassess prospects for PB Towage and its likely future cash flows
 - → downgraded outlook for its long-term earnings capability
- Non-cash impairment charge + provision amounting to US\$63.9m in 1H14
 - non-cash: US\$51.6m;
 - impairment against our interest in JV: US\$10.1m;
 - provisions: US\$2.2m



Appendix: Vessels Commitments

As at 30 June 2014

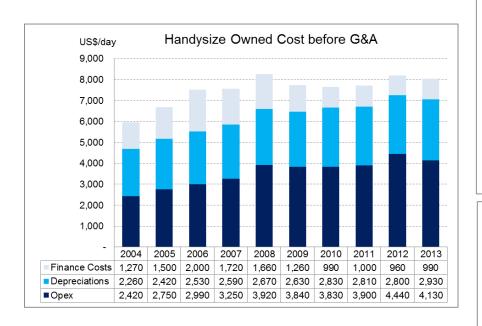
Total US\$410m

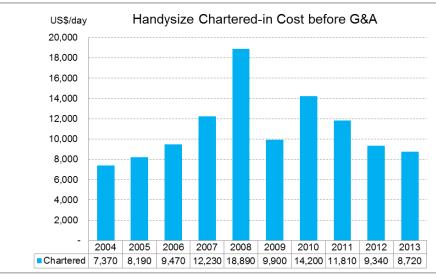


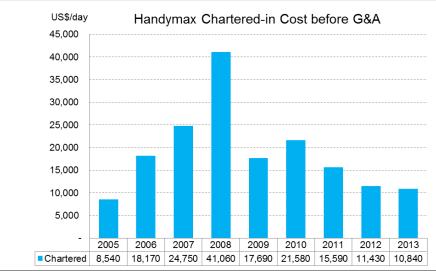
- Handysize x 13, US\$267m
- Handymax x 6, US\$143m
 - Further commitments expected in Dry Bulk



Appendix: Historical Owned and Chartered-in Cost









Appendix: Convertible Bonds Due 2016

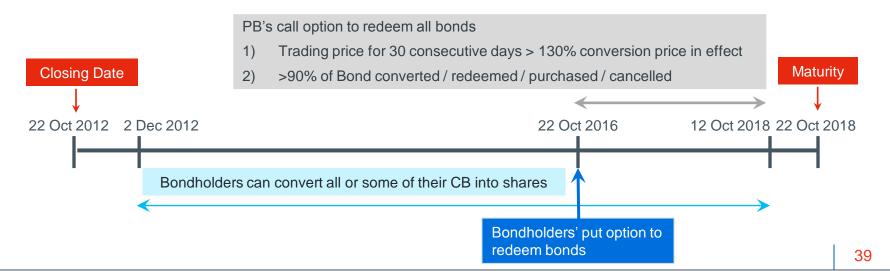
Issue size	US\$230 million (US\$20.5m fac	e value put back and repaid on f	14 April 2014; Remaining: US\$210m)	
Maturity Date	,	12 April 2016 (6 years)		
Investor Put Date and Price	12 April 2014 (4 years) at par	<u> </u>		
Coupon	1.75% p.a. payable semi-annually in arrears on 12 April and 12 October			
Redemption Price	100%	·		
Initial Conversion Price	HK\$7.98 (Current conversion p	HK\$7.98 (Current conversion price: HK\$ 7.1 with effect from 23 April 2014)		
Conversion Condition	Before 11 Jan 2011: 12 Jan 2011 – 11 Jan 2014: 12 Jan 2014 – 5 Apr 2016:	No Conversion is allowed Share price for 5 consecutive days > 120% conversion price Share price > conversion price		
Intended Use of Proceeds		To purchase the 3.3% Existing Convertible Bonds due 2013, then redeem the 2013 Convertible Bonds (now all redeemed & cancelled)		
Conditions	mandate to issue associated s If the specific mandate is appr	shares.	ew Convertible Bonds and the specific SGM, the Company would not pursue on 22 April 2010	
Conversion/redemption Time				
	PB's call option to redeem all bond	S		
Closing Date	1) Trading price for 30 consecu	tive days > 130% conversion price	in effect Maturity	
→	2) >90% of Bond converted / re	deemed / purchased / cancelled		
12 Apr 2010 12 Jan 2011	12 Jan 201	14 12 Apr 2014	5 Apr 2016 12 Apr 2016	
$\longleftrightarrow \longleftarrow$	\longrightarrow		——————————————————————————————————————	
Conversion tradir	Iholders can convert to PB shares after ng price > 120% conversion price in effect consecutive days	Bondholders can co trading price > conv		
		Bondholders' put option to	38	
		redeem bonds	With you for the long bou	



Appendix: Convertible Bonds Due 2018

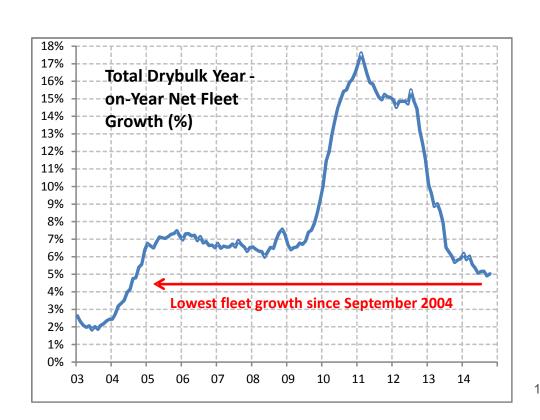
Issue size	US\$123.8 million	
Maturity Date	22 October 2018 (6 years)	
Investor Put Date and Price	22 October 2016 (4 years) at par	
PB's Call Option	 Trading price for 30 consecutive days > 130% conversion price in effect >90% of Bond converted / redeemed / purchased / cancelled 	
Coupon	1.875% p.a. payable semi-annually in arrears on 22 April and 22 October	
Redemption Price	100%	
Initial Conversion Price	HK\$4.96 (current conversion price: HK\$4.84 with effect from 23 April 2014)	
Intended Use of Proceeds	To acquire additional Handysize and Handymax vessels, as well as for general working capital	

Conversion/redemption Timeline



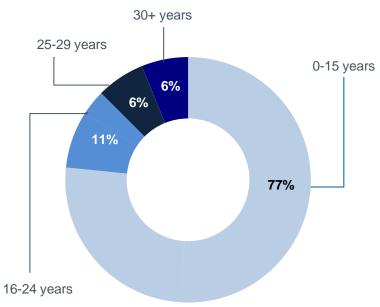


Appendix: Dry Bulk Fleet Profile



Handysize Age Profile (25,000-39,999 dwt)

2,251 vessels (72.8mil dwt)

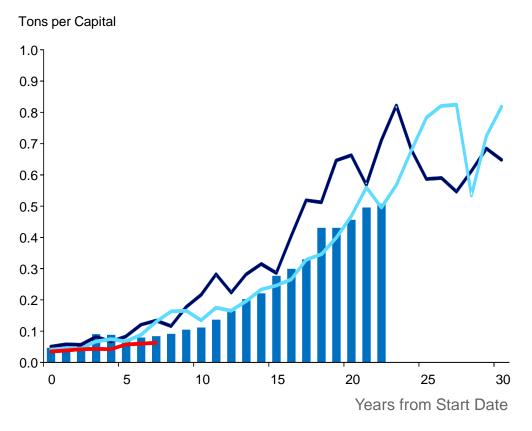


Source: Clarksons 40



Appendix: China at late-Industrialisation Stage

Steel Consumption Per Capita



- China growth matches historical trend in Japan and Korea
- Suggests strong growth in dry bulk segment to remain for medium term
- Similar trend for electricity and cement





Appendix: China Dry Bulk Trade, Iron Ore & Coal Demand

